

Bo Nam

bo@bonam.com

(646) 884-3691

- 1/18 – Present **Quince Venture Capital**
Principal, San Francisco, CA
- In fundraising process targeting \$200M+ technology focused venture capital fund.
 - Partners include Arun Sarin (former Vodafone CEO), Mohsen Moazami (former Cisco executive and seasoned investor), Ori Sasson (seasoned investor and entrepreneur)
- 4/14 – 4/18 **U.S. VC Partners Management**
Principal, Menlo Park, CA
- \$300M technology focused venture capital fund, formed in 2013.
 - Manage and execute entire lifecycle of investment including sourcing, due diligence, funding, portfolio management, and seeking exit opportunities for 40+ portfolio companies.
- Key Deals**
- **Gawker Media Group** (Digital Media) – Led investment to exit in 9 months, >100% IRR.
 - **Zoomdata** (Data Viz & Analytics) – Board Observer, Co-Investors: Accel, GS, NEA.
 - **vArmour** (Cybersecurity) – Co-Investors: Menlo Ventures, HCP, Redline Capital, Citi.
 - **Drivin** (Used Car Marketplace) – Co-founded with Lightbank (2014), exited in 2017.
 - **Rabb.it** (Online Video) – Co-Investors: a16z, Google Ventures, Goodwater Capital.
- 4/14 – Present **bonam.com – Viral Videos & Angel Investing**
- Viral video production – 60M+ views across 3 Facebook videos (www.bonam.com/videos)
 - **TeamSnap** (Youth Sports Platform) – Series C, Co-Investors: Foundry Group, Trinity Ventures.
 - **GenePeeks** (Genetic Software) – Series A, Co-Investors: 5AM Ventures, Alta Partners.
- 10/11 – 3/14 **J.P. Morgan Securities – Equity Research**
Senior Associate, New York, NY
- Coverage: **U.S. Internet** – Institutional Investor ranked senior analyst Doug Anmuth.
 - IPO deal team for Facebook, Twitter, Alibaba, Trulia, Criteo, King.com, among others.
- Individual Recognition**
- Ranked 1/40 in J.P. Morgan’s Institutional Equity Sales and Trading vote in 1H13.
 - Ranked 2/40 in J.P. Morgan’s Institutional Equity Sales and Trading vote in 2013.
 - #1 Quartile of JP Morgan Equity Research Associates in 2013 and 2012.
- 04/11 – 10/11 **Nomura Securities International – Equity Research**
Associate, New York, NY
- Coverage: **U.S. Internet** - senior analysts Michael Nathanson & Brian Nowak.
- 06/10 – 04/11 **Oppenheimer & Co. Inc. – Equity Research**
Associate Director, New York, NY
- Coverage: **U.S. Internet** - senior analyst Jason Helfstein.
- 06/07 – 06/10 **Kaufman Bros., L.P. – Equity Research**
Associate, New York, NY
- Coverage: **Interactive Media, Video Game, Cable & Satellite** - senior analyst Todd Mitchell.
- Internships **Lehman Brothers** (2006), **Morgan Stanley** (2005), **Merrill Lynch** (2002)
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Northwestern University

Bachelor of Arts – Economics, March 2007

President of Lambda Phi Epsilon Fraternity, Founding member of Alpha Kappa Psi Business Fraternity

Phillips Exeter Academy

Class President (2 years); Head School Representative & Head Campus Tour Guide (4 years) – Class of 2001