

Bo Nam

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Venture Capital Experience

4/14 – Present **Columbus Nova Technology Partners U.S. VC, LLC**

Principal, Venture Capital – Menlo Park, CA

- CNTP is a Venture Capital fund with \$300M under management, formed in 2013.
- Support 4 Managing Directors, with 1 direct report Senior Associate.
- Develop various outbound, thesis-driven investment criteria on a periodic basis.
- Primary focus on B2C, Consumer Internet, Digital Media, Autonomous Vehicles, Blockchain.
- Secondary focus on B2B, Enterprise Software, Cloud Services, Big Data.
- Manage and execute entire lifecycle of investment including sourcing, due diligence, funding, portfolio management, and seeking exit opportunities for CNTP's 41+ portfolio companies.

Key Deals

- **Gawker Media Group** – Investment to exit in 9 months. Led due diligence for the first institutional investment in Gawker Media Group, structured deal to ensure downside protection and favorable returns despite negative judgement in *Hogan vs. Gawker* lawsuit.
- **Zoomdata** – Board Observer, Co-Investors: Accel Partners, Goldman Sachs, NEA.
- **Fra.me** – Co-Investors: In-Q-Tel, Microsoft Ventures, Bain Capital Ventures, Plug and Play.
- **vArmour** – Co-Investors: Menlo Ventures, Highland Capital Partners, Redline Capital, Citi.
- **Drivin** – Co-founded company with Lightbank (2014) and exited in 2017.
- **Rabb.it** – Co-Investors: Andreessen Horowitz, Google Ventures, Goodwater Capital.

Personal Angel Investments

- **TeamSnap** – Series C, Co-Investors: Foundry Group, Northgate Capital, Trinity Ventures.
- **Luminar Technologies** – Seed, Co-Investors: 1517 Fund, Canvas Ventures, GVA Capital.
- **GenePeeks** – Series A, Co-Investors: 5AM Ventures, Alta Partners.

Wall St Experience

10/11 – 3/14 **J.P. Morgan Securities**

Associate, Equity Research – New York, NY

- Coverage: **U.S. Internet** – Institutional Investor ranked senior analyst Doug Anmuth.
- Advised and provided bespoke research for buy-side institutional clients and investors.
- Built financial models and published research reports based on proprietary analysis.
- Vetting and due diligence with Investment Banking for prospective IPOs and M&A transactions.
- Hosted company management meetings and Non Deal Roadshows (NDR) with buy-side clients.
- Aided in interviewing and mentoring MBA & undergrad interns in the JPM Internship Program.

Individual Recognition

- Individually ranked in #1 Quartile of JP Morgan Equity Research Associates in 2013 and 2012.
- Individually ranked 2/40 in J.P. Morgan's Institutional Equity Sales and Trading vote in 2013.
- Individually ranked 1/40 in J.P. Morgan's Institutional Equity Sales and Trading vote in 1H13.
- 2013 Institutional Investor Runner Up – Internet Sector, Senior Analyst Doug Anmuth.
- 2012 Institutional Investor #3 – Internet Sector, Senior Analyst Doug Anmuth.

Key Banking Transactions

- **Facebook** – Deal team from vetting to IPO, published Initiation Report.
- **Twitter** – Deal team from vetting to IPO, published Initiation Report.
- **Alibaba** – Deal team from vetting to due diligence.
- **Trulia** – Deal team from vetting to IPO (lead left), published Initiation Report.
- **Criteo** – Deal team from vetting to IPO.
- **King.com** – Deal team from vetting to IPO.
- Published Initiation Reports for **Expedia**, **TripAdvisor** post spin-off in Dec 2011.
- Vetted 90+ potential IPOs and deals on behalf of JP Morgan in 2013.

- 04/11 – 10/11 **Nomura Securities International**
Associate, Equity Research – New York, NY
- Coverage: **U.S. Internet** - senior analyst Michael Nathanson & Brian Nowak.
 - Duties same as above.
 - Published initiations for Online Travel Agencies (OTAs) – Priceline.com, Expedia, Orbitz.
- 06/10 – 04/11 **Oppenheimer & Co. Inc.**
Associate Director, Equity Research – New York, NY
- Coverage: **U.S. Internet** - senior analyst Jason Helfstein.
 - Duties same as above.
 - Published initiation for OpenTable.
- 06/07 – 06/10 **Kaufman Bros., L.P.**
Associate, Equity Research – New York, NY
- Coverage: **Interactive Media, Video Game, Cable & Satellite** - senior analyst Todd Mitchell.
 - Duties same as above.

Internships

- Summer 2006 **Lehman Brothers International – M&A**
- Summer 2005 **Morgan Stanley & Co. International Limited – M&A**
- Summer 2002 **Merrill Lynch International Incorporated – M&A**

Education

Northwestern University, Weinberg College of Arts and Sciences

Bachelor of Arts – Economics, March 2007

President of Lambda Phi Epsilon, Founding member of Alpha Kappa Psi Business Fraternity

Phillips Exeter Academy

Class President (2 years); Head School Representative & Head Campus Tour Guide (4 years) – Class of 2001

Licenses – FINRA Series 7, 63, 86, 87 (expiring 2017)

Working Status – U.S. Permanent Resident, Hong Kong Permanent Resident.

Other Languages – Korean.

Personal Interests – Early tech adopter, growth hacking, motorcycles, cooking, filmmaking, flying drones.

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- 2017 – Present **Viral Video Production – www.bonam.com/videos**
- Mentored by Karen X (www.karenx.com) to create, edit, produce viral videos.
 - 50M+ views across 3 videos.
 - Facebook Page with 3,400+ Followers at www.facebook.com/bonamdotcom.
 - Advise and assist with viral videos and influencer marketing for startups.
- 2014 – Present **Blog about Audiobooks & Podcasts**
- Monthly update on interesting audiobooks and podcasts.
- 1997 – 2001 **Online Campaign for Student Council Class President at Phillips Exeter Academy**
- “Prep Rep” and “Lower Rep” for Freshman and Sophomore Years.